Flex Training – Piggy Back

(Effective Training When You Want It!)

Welcome to Flex Training – a new concept in the way we provide quality training to Agents. This will be one of the most effective and easy training programs you have ever experienced! Let’s get started!

**Training Days/Times –**

 You are in charge! You select, from available times to piggy back another Office. The Office will choose the topic, but they are ALL great content and you can even see the schedule ahead of time so you know which ones you want! There are typically 3-4 different times available each Tuesday to choose from.

All trainings will run approximately 20-30 minutes depending on the topic selected.

**“Flex Work”** –

“Flex Work” may be recommended for you during the training session. All “flex work” is optional, but will give you the added benefit from that training session. Additionally – you may send ONE email after your session with questions regarding the topic/topics that were discussed in that session.

**Training Date Changes/Cancellations** –

You may change up to 1/3 of your training dates without penalty as long as this is done at least 48 hours before your training is scheduled. If you need to change more than 1/3 of your dates, there will be a charge of $25 per training changed. If the fee is not paid, you will forfeit that training session and will not be able to use it for a future date.

**The current package available to piggy back Flex Training prices are: $33 per session for an individual**

 **$75 per session for an office**

 **$350 for 6 sessions for an office**

**You must use all your sessions within 12 months of purchase.**

**BONUS Add On: It is highly recommended that each participant complete an online personality assessment if they haven’t already done so. This will improve your understanding of personality types prior to participating in those segments. Assessments are available for $10 per person and each person will receive a 6 page report. If you would like to take advantage of this add on, please complete the payment portion below accordingly.**

**Optional Book Add On: If you would like to purchase Stop Squatting with Your Spurs On for all your Agents, the price is only $10 per book (incl. shipping in the U.S.). This is the book that teaches them how to read personalities in less than 60 seconds and is normally $14.95 plus shipping so this is about a 40% savings!**

**Sample of Topics: (There are many more!) What Am I Worth As An Agent?**

 **Getting Sellers To Price Correctly/Prequalifying Buyers the Right Way!**

 **Effective Ad Writing**

 **Using DISC When Working With Buyers**

 **Listing FSBOs And Overcoming Their Objections**

 **Farming With An Effective Newsletter**

Flex Training Registration

PAYMENT INFORMATION

Date\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone number \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Billing Address \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

City \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ ST/Province \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Zip \_\_\_\_\_\_\_\_

CC# \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Exp \_\_\_\_\_\_\_\_\_ Sec Code \_\_\_\_\_\_\_\_

Flex Training Package: \_\_\_\_\_\_$350.00 U.S. for six sessions

Flex Training Office Single Sessions: $75 x \_\_\_\_\_\_ = \_\_\_\_\_\_

Flex Training Individual Single Sessions: $33 x \_\_\_\_\_ = \_\_\_\_\_

Bonus Add On – Personality Assessments $10 x \_\_\_\_\_ = \_\_\_\_\_

Stop Squatting Book Add On - $10 x \_\_\_\_ = \_\_\_\_\_ (add $4 shipping per book for Canada)

\_\_\_ I authorize a charge of $\_\_\_\_\_.00 (fill in amount based on above selections) to be processed on the credit card listed above. I understand that this fee is non-refundable, non-transferable, and will be charged immediately to my credit card.

Signature \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

PLEASE EMAIL COMPLETED REGISTRATION TO: PERSONALITYPRO@MSN.COM